

Message Text

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PAGE 01 LAGOS 07695 061353Z

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ACTION AF-08

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R 060950Z JUL 76

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TO USDOC WASHDC

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UNCLAS LAGOS 07695

FOR PRICHARD, FOREIGN BUYERS PROGRAM, OED/BIC

ALSO FOR MEPD

E.O. 11652: N/A

TAGS: BTRA, BEXP, NI

SUBJECT: HOTEL CHIEF DESIRES U.S. STUDY TOUR

1. MR. R.A. IBRAHEEM, GENERAL MANAGER, FEDERAL PALACE HOTEL, LAGOS, AND CHIEF EXECUTIVE, GOVERNMENT-OWNED TOURIST COMPANY OF NIGERIA, PLANS 3-4 WEEK U.S. VISIT AROUND SEPTEMBER TO STUDY FULL-RANGE FIRST-CLASS HOTEL OPERATIONS, I.E., HOTEL SITING PLANNING, CONSTRUCTION, STAFFING AND TRAINING, ACCOUNTING, RESERVATIONS SYSTEMS, ENTERTAINMENT.

2. HE IS PAYING ALL COSTS AND HAS ASKED EMBASSY FOR NAMES AND ADDRESSES FIRST-CLASS HOTELS IN MAJOR AMERICAN CITIES SUCH AS WASHINGTON, NEW YORK, LAS VEGAS. SINCE FEDERAL PALACE LOCATED ON WATERFRONT AND PLANNING EXTENSIVE MARINA COMPLEX, WE WOULD ADD TO LIST MIAMI BEACH AND POSSIBLY FLORIDA DISNEYLAND. IBAHEEM ALSO DESIRES NAMES OF CONTRACTS WITH WHOM HE CAN DISCUSS HOTEL INDUSTRY. (HE MAY LATER REQUIRE ASSISTANCE IN MAKING APPOINTMENTS.)

3. WOULD APPRECIATE LEARNING BY JULY 9 WHETHER YOU CAN PROVIDE ABOVE. SUGGEST COORDINATION WITH USTS AS APPROPRIATE.

4. FOR MEPD. IBRAHEEM HAS MADE NO RPT NO PROGRESS IN CHOSING HOTEL DEVELOPMENT CONSULTANT DISCUSSED STATE 120089 AND PREVIOUS. MAY HOPE FOR SOME ASSISTANCE WITH PROJECT DURING THIS VISIT.

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